

# VINCENT'S NEWS

The 'Van-Go' Gallery



## OWNER'S CORNER

65 Years of Excellence!



Best Residential HVAC Company  
Best Plumbing Company

### INSIDE THIS ISSUE:

- Through My Eyes* 1
- Why We Need Humidity* 1
- What Our Clients Say* 2
- Word Search* 4
- Humor* 4
- Now That's Good News!* 4

### Did you know...

... that voting for the 2025 Times Herald 'Best of the Blue Water Area' Community Choice Awards is this month?

Please help us keep our 4 year winning streak going! See the nearby insert for details!

## THROUGH MY EYES

Last year, as part of commemorating Vincent's Heating & Plumbing's 65th Anniversary, I shared a lot of company history in this column. One topic I covered was our name change in the mid 80's. We reordered the emphasis of what we do in our name from Vincent's 'Plumbing & Heating' to Vincent's 'Heating & Plumbing'. We did this to reflect how the growth of the HVAC side of our business was dwarfing the plumbing side.

One of the reasons that the heating side originally flourished is that we focused on it. That was when the big

**Continued Page 3**

*"Wherever you see a 'Vincent's Van Go' you know the job will be a work of art."*



Pictured is our VHP plumbing staff at a service meeting in our training room. In clockwise order starting at 9 o'clock is Rickie, Brandon, Dominic, Brooklyn and Sean. Standing is plumbing team leader and Master Plumber, Marvin, who also leads our plumbing meetings and does training. Not in the picture is Breonna, our high school plumbing intern.

## Why We Need Humidity In The Dry, Cold, Winter Months

What do chapped lips, nosebleeds, getting zapped by static electricity, catching a cold, and cracking wood furniture and drywall all have in common? The answer is that they are all more common in winter than in any other season. The reason for this is humidity: cold air cannot hold as much moisture as warm air. As the cold winter air begins to decrease in moisture outdoors, warm indoor air becomes even more dry.

This causes lots of problems. For example, skin and the inside of your nose and mouth begin to dry out

which can cause skin and lips to crack. Wooden cabinets and furniture also dry out and are at risk of developing cracks.

Dry air causes static electricity buildup too. You are more likely to get a static shock touching a door handle in winter. Not only that, but static electricity builds up in hair as well, which can mean you have a bad hair day!.

Dry air is also responsible for the uptick in illness in the winter months. Viruses and bacteria survive better at lower humidity levels. And since our sinuses are

**Continued Page 2**

## Humidity... (Continued from Pg.1)

dried out, it is especially easy for respiratory illness to spread. That is why influenza, colds, and other airborne illnesses are notably prevalent in the winter months.

The best way to avoid the above issues is to use a humidifier to increase the air moisture in your home. Raising the humidity level to between 35% and 50% in winter months will make a less hospitable environment for most germs as well as preventing things from drying out.

There are many types of humidifiers. But most can be broken down into two groups: room humidifiers and whole home humidifiers. Room humidifiers can be purchased at

most home goods stores. They offer a convenient way to add humidity to a small space. If you wish to humidify one or two bedrooms or an office at work, a room humidifier is a logical choice. The advantage of a room humidifier is that they are relatively inexpensive and simple to operate. However, you must continually add water, and they must manually be turned on and off.

If you wish to humidify every room in a home, a whole-home humidifier is the best option. These are attached to ductwork and run in tandem with your furnace. There is very little you need to do on a daily basis for a whole



home humidifier to operate. They have an automatic water feed, so you don't need to ever worry about adding water. And since they run in tandem with the furnace, they turn on and off as they need to operate.

Though installing a whole home humidifier is more involved than a room humidifier, we can take care of the whole process for you. See the nearby insert for details  
- Brendan Squires

### What Our Clients Are Saying..



"I highly recommend the team at VHP! For example, Marvin consistently demonstrates exceptional care in his service and craftsmanship. In my experience, I have never encountered any of their technicians being rude or disrespectful. They always take the time to clearly explain the job that needs to be done and outline what is involved, providing me with a concise quote before starting any work. Their maintenance program is outstanding, ensuring that my equipment is always performing at its best.

When my old furnace began to show signs of aging, the technician reminded me of the previous years that I needed to consider replacing it. They were right, and when my furnace eventually failed, they stepped in to assist me without saying, "I told you so." Instead, they asked "how can we help". I've been a loyal VHP customer since 2001 and can't imagine working with anyone else.

The valet program allows me to get great service when it works in their schedule without me taking time away from my work. They communicate clearly when they're coming and going and even respecting my little Post-it notes, reminding them not to let my cat out. 👍🧩❤️"

- Colleen Anger Delacy, Fort Gratiot

## Through My Eyes (Continued from Pg. 1)

emphasis on energy efficiency in HVAC started ramping up and there was a lot of opportunity in it. Further, we had more HVAC techs available than plumbers at the time and so we gave the HVAC side our full attention and resources.

Then in the early 2000's when I might have finally put my focus on the plumbing department we entered a period of some rough financial sledding between the 9/11 attack and all the way through the financial meltdown of 2008 and beyond. But once the dust settled from these setbacks we were finally able to get back on track with the plumbing department. And as a result, over the last 10 or so years, the plumbing side of the business has grown significantly.

Until then, we never had more than one or two plumbers on staff, and so we were limited in how much plumbing we could do. Now we have a plumbing staff with five full-time plumbers - two of whom can do either plumbing or HVAC as needed - a full-time apprentice and a high school intern who is learning plumbing from the Saint Clair County Tech Center. This growth has allowed us to diversify our portfolio of plumbing services.

In addition to the smaller plumbing jobs that we've always done, we now have the manpower - or considering that we have female plumbers in training, 'woman-power' - to take on larger jobs that we had previously passed on. For example:

**Sewers** - we have added sewer clearing and Hydro jetting. And when we discover broken or damaged sewer lines, now we are able to perform interior and exterior underground

sewer repairs or replacements. Plus, if we catch sewer problems before the damage is too great we have trenchless solutions available such as pipe patching. This avoids having to dig up yards and break up concrete driveways.

**Water treatment** - we have added water quality testing for hardness, PH, chlorine, iron, and TDS ('total dissolved solids'). Plus once we identify your water concerns we have a full suite of products available to solve most water issues. These include sediment filters, reverse osmosis drinking water systems, water softeners, whole house carbon filters and iron filters. And it's not just for well water systems, there are also solutions for municipal water systems that can eliminate hardness and chlorine from the water.

**Frozen water lines** - we have also added equipment that will allow us to help you when your water lines freeze. **Scan the QR code for a list of tips that can help you avoid having your pipes freeze.**



Every now and then on an HVAC service call, the subject of plumbing will come up, and the customer is surprised to learn that we also do plumbing - or vice versa, that we do their plumbing and they are surprised we do HVAC.

So I want to make the invitation to you: if you've never used us for plumbing, please remember us when you need plumbing service. We have a great team of plumbers that deliver the same high level of service that you've come to expect for your HVAC service. We look forward to the opportunity to show you!

- Daniel Squires

**Heating & Air Conditioning**  
**Amana**<sup>®</sup>  
**LASTS AND LASTS AND LASTS.®**

Vincent's Heating & Plumbing is proud to install Amana equipment, made in the USA.

## Word Search - Superbowl Fever!

Vincent's Heating & Plumbing, Inc.

2650 Oak St.  
Port Huron, MI 48060

Daniel Squires, President  
David Squires, Vice President  
Brendan Squires, Tech Advisor

Phone: 810-985-7103  
E-mail: sales@vhpinc.com  
Website: www.vhpinc.com

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Past issues are available in PDF format online in the Van Go Gallery at:

[VHPinc.com/gallery](http://VHPinc.com/gallery)

After the July 2023 issue, the PDF format also has the Word Search solution

J	C	X	I	J	E	C	J	Y	Z	U	X	Y	Z	F	C	V	G	K	F	Blitz
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V	B	L	I	T	Z	K	H	J	E	S	T	N	A	F	P	L	D	K	A	Fieldgoal
W	F	X	D	V	O	N	H	P	O	R	E	P	A	M	D	H	T	O	B	Fumble
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F	M	F	S	A	F	E	T	Y	P	W	T	N	U	Y	E	Z	A	Z	A	Jersey
V	W	I	O	B	R	V	O	T	Y	W	R	H	P	Y	N	R	M	T	U	Kickoff
U	S	I	T	Y	I	N	T	E	R	C	E	P	T	I	O	N	B	R	Q	Linebacker
O	M	R	J	F	A	Q	R	M	N	T	U	O	E	M	I	T	L	C	R	Overtime
H	U	W	W	A	L	L	Y	L	S	G	K	E	M	I	T	R	E	V	O	Playoffs
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[www.vhpinc.com](http://www.vhpinc.com)

*The Most Reasons to be Your Best Choice*

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## Humor Section



Did you hear college football is introducing a Rosary Bowl?

- Every play is a Hail Mary.

What do you call 53 millionaires watching this year's Super Bowl from around a TV?

- The San Francisco 49ers\*

\* Where they should have been watching it last year, too! Go Lions! - Daniel Squires

Now that's good news!

*"When the LORD takes pleasure in anyone's way, he causes their enemies to make peace with them."*

-Proverbs 16:7



# Humidifiers & Dehumidifiers Are The Tools You Need To Control Humidity In Your Home

*See Reverse Side for Optimum Relative Humidity Chart*

**Keeping Your Home In The  
Optimum Humidity Range For  
Comfort & Health Year Round  
Requires Both Humidification  
and Dehumidification**



### **PROTECT YOUR FAMILY'S HEALTH**

By keeping your sinuses and airways moist, you reduce the potential for bacteria and viruses to enter your body. Aprilaire humidifiers are proven most effective at providing optimum levels of humidity.

### **PROVIDE TOTAL COMFORT**

Aprilaire whole-home humidifiers & dehumidifiers provide maximum year round comfort throughout your entire home. Say goodbye to dry skin and that unnecessary chill during dry winter months and that hot, sticky feeling in during the humid summer months!



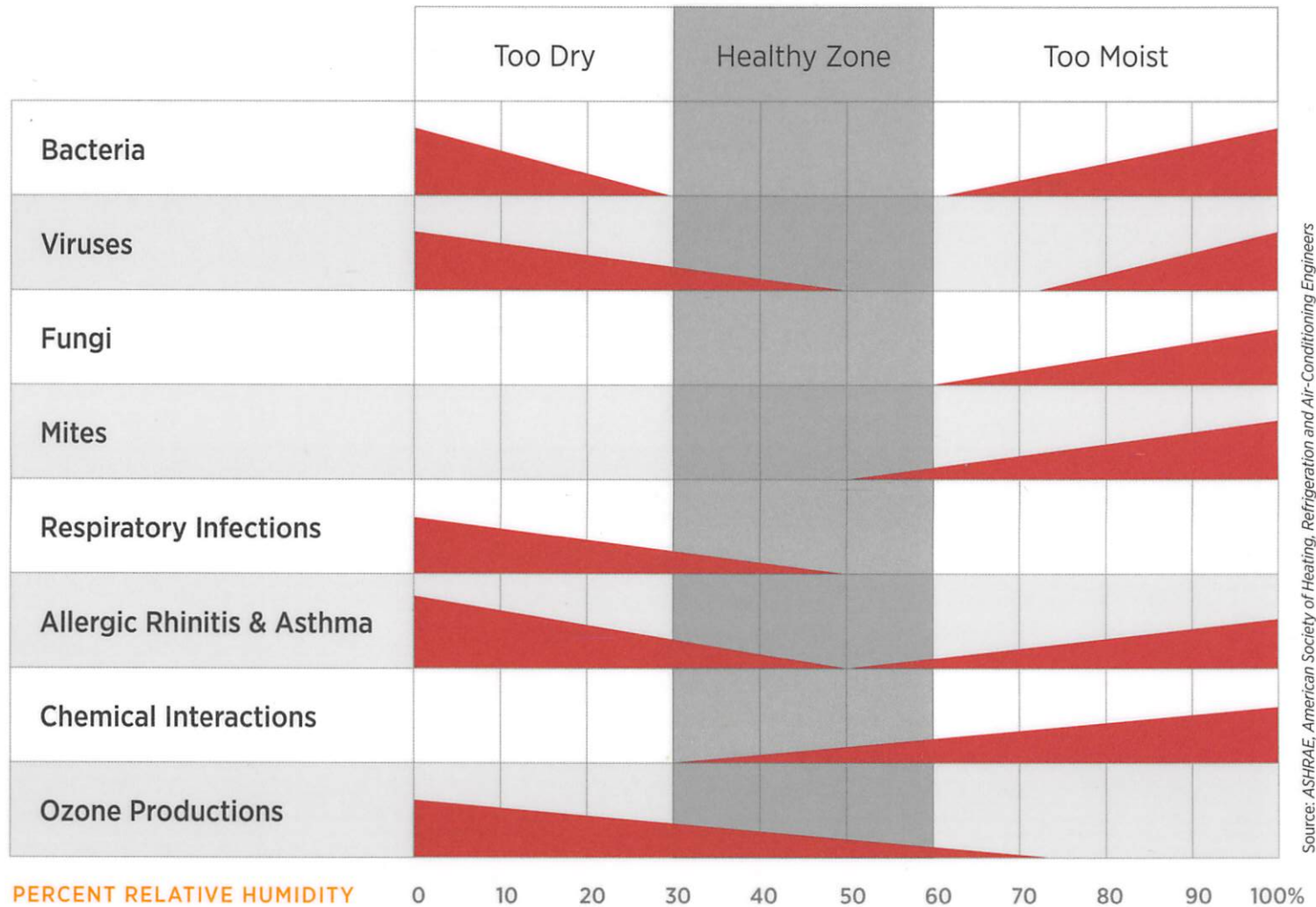
## **Aprilaire® Winter Promotion: Save Up To \$300!**

- **Save \$100 When You Have Us Install An Aprilaire Humidifier**
- **Save \$100 When You Have Us Install An Aprilaire Dehumidifier**
- **OR SAVE \$300 WHEN YOU INVEST IN BOTH!**

**Call 810-985-7103 and Ask For Vincent's Heating & Plumbing's  
Aprilaire Winter Promotion - Expires 3/31/2025**

# Optimum Relative Humidity Range for Human Comfort & Health

A decrease in bar height indicates a decrease in effect for each of the items.



**Vincent's Heating & Plumbing's Aprilaire Winter Promotion**  
**Save Up To \$300! See Reverse Side For Details**

# "Is Your Carbon Monoxide Alarm As Useful As A 60-foot Bungee Cord For A 50-foot Bungee Jump?"

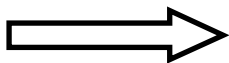


As crazy as this sounds, most Carbon Monoxide home monitors are not made to warn you even when the CO levels in your home exceed the allowable safe levels set by leading government and health agencies.

Consider these CO danger levels (parts per million):

-source National Comfort Institute

THIS IS WHEN  
YOUR CO  
ALARM WILL  
FINALLY  
SOUND!



CO LEVEL	CARBON MONOXIDE RISK OBSERVED OR ALLOWABLE LIMIT
3-7 ppm	6% increase in the rate of admission in hospitals of non-elderly for asthma. (Sheppard-1999)
5-6 ppm	Significant risk of low birth rate if exposed during last trimester (Ritz & Yu - 1999)
10 ppm	Outdoor level of CO found associated with a significant increase in heart disease deaths and hospital admissions for congestive heart failure.
15 - 20 ppm	First level <b>World Health Organization (WHO)</b> lists as causing impaired performance, decrease in exercise time and vigilance.
25 ppm	<b>Maximum allowable in a parking garage (International Mechanical Code)</b>
27 ppm	21% increase in cardio respiratory complaints. (Kurt-1978)
35 ppm	<b>US NIOSH</b> recommended 8-hour maximum workplace exposure. <b>EPA standard</b> for outdoors for 1-hour and a maximum of 1-time per year.
50 ppm	<b>US OSHA</b> recommended 8-hour maximum workplace exposure.
70 ppm	First alarm level for a <b>store bought - UL 2034 approved - CO alarm.</b>

The typical store-bought alarm (*Kidde, First Alert, etc.*) from a hardware store will only sound the alarm after 70 ppm (parts-per-million) has been sensed and then it can take up to 4 hours before the alarm is required to sound!

**Regarding CO, you're safer sleeping in a public parking garage - which has a 25 ppm maximum allowable limit - than you are with a store-bought CO Alarm for protection!**

...continued from front...

# For Real Protection You Need the NSI 6000 \* Professional Grade Low-Level CO Monitor & Log

The National Safety Institute professional grade low-level monitor & log senses CO levels as low as 5 ppm.

Infants, children, elderly, persons with respiratory or heart ailments receive little or no protection from deadly carbon monoxide with standard alarms.

At \$229, the NSI 6000 costs more than carbon monoxide monitors bought from retail stores, but when you and your family's safety is on the line, isn't quality more important than price?

Accurate, low-level CO detection requires more expensive components and quality control. The full-featured NSI 6000 Low Level CO monitor uses the same technology and sensors as in professional-grade CO analyzers used by carbon monoxide professionals, fire departments, and utilities.



## The NSI 6000 Low-Level CO Monitor & Log is at Vincent's Heating & Plumbing

### NSI 6000 FEATURES:

- **Continuous Scan™** mode indicates monitor is operating 24/7
- Digital display shows CO levels of **5 ppm+ (parts per million)**
- **Low Alarm** - 15 ppm-audible & visual every 8 seconds
- **High Alarm** - 35 ppm-audible & visual every 4 seconds
- **Crisis Alarm** - 70+ ppm-audible & visual every 2 seconds

- **Bluetooth compatible** - comes FREE SMART PHONE APP that allows you to sync with your mobile devices, store and review history and much more!
- **5-min. "Hush" button** for levels below 70 ppm
- Designed for wall installation or tabletop use
- Operates on replaceable CR123A 3V battery.
- 2-year limited warranty

## Save \$40 off a NSI 6000 Low-Level CO Monitor

Reg. Price ~~\$229~~

Now \$189

Enhanced Service Plan price after 10% discount: \$170.<sup>10</sup>

Free delivery with any service or maintenance visit.

*Offer Expires February 28.*

CALL (810) 985-7103 to set up a service call or maintenance visit for free delivery OR stop by the office to purchase.

Vincent's Heating & Plumbing 2650 Oak St, Port Huron

***Are you currently being protected by a first generation NSI 3000 Low Level Carbon Monoxide Monitor that you previously invested in with us?***

*The NSI 6000 Low Level CO Monitor is an updated and redesigned version of our popular NSI 3000 Monitor that we have been promoting for years. The updated version features a new, sleeker look, plus a new Bluetooth smart device app allows you to sync with your mobile devices, store and review history, and much more! Consider upgrading to the NSI 6000 - especially if your NSI 3000 has reached the five year limit of the electro-chemical CO sensor in it.*

For more information about the NSI 6000 Low Level CO Monitor & Log scan the QR Code on the right.





Word Search Solution February 2025

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